

PO Box 176 Fairport NY 14450

ProtiFi | Laboratory Scientist

ProtiFi, LLC., based in Fairport, NY, is a global leader in advanced proteomics and omics technologies. Our diverse portfolio of sample preparation products and data analysis tools have revolutionized omics by delivering the accessibility, speed, and reproducibility necessary to quickly move from lab research and real clinical application.

Position Overview:

As a Laboratory Scientist at ProtiFi, you will spearhead pioneering omics and proteomics research, contributing to groundbreaking discoveries in this rapidly evolving and growing field. The position includes R&D for the development of new products and technologies, customer and market engagement, and laboratory management. As the lab expands, you have an opportunity to assume a leadership role.

The Role:

- *Pioneering research and product development:* Drive new omics products R&D from conception to launch using advanced techniques in proteomics, metabolomics, protein chemistry, and mass spectrometry.
- *Technical expertise:* Become a product expert in ProtiFi technologies and their applications to effectively assist in promotion and selling.
- Customer Inquiries: respond to and resolve technical customer questions.
- *Market engagement:* Represent ProtiFi R&D at conferences and events, showcasing our technologies and addressing inquiries.
- *Teamwork:* Collaborate with Sales, Marketing, and Operations to facilitate knowledge flow between research and sales.
- Lab leadership: Manage and maintain a safe and organized laboratory environment and uphold meticulous data recording and safety protocols. As the lab expands, you have the opportunity to take on a leadership role.

Who you are:

- A passionate scientist with a relevant Bachelor's Degree and ideally a background in proteomics, metabolomics, or a related field.
- Highly organized and detail-oriented, committed to quality and safety, with a demonstrated aptitude for analysis.
- Proficient in laboratory techniques and analytical expertise, including HPLC/UPLC, protein assays, mass spectrometry (preferred), and analytical software.



- A collaborative team player who thrives in a fast-paced environment.
- An excellent communicator capable of bridging scientific exploration with marketing acumen to convey complex scientific concepts to diverse audiences.
- A leader with the ability to contribute and collaborate effectively in a dynamic team environment.

Leadership Potential:

- Develop product vision based on market and scientific needs.
- Demonstrate initiative in optimizing lab operations to improve efficiency.
- Communicate complex scientific concepts effectively to diverse audiences.
- Contribute strong leadership qualities and optimize lab operations.
- Experience in project management, strategic planning, and team coordination is advantageous.

What you get:

- The opportunity to make real impact at the bleeding edge of rapidly growing omics technologies.
- A dynamic and collaborative work environment where your contributions are recognized and valued.
- Competitive salary and benefits package.
- Develop cutting-edge scientific skills and leadership expertise while shaping the future of omics and proteomics.

Ready to make a difference?

Apply now and join our team to shape the future of proteomics and "*bring omics technologies to life!*". To apply, please submit your resume and cover letter to <u>careers@protifi.com</u>.

About ProtiFi:

ProtiFi, LLC, based in Fairport, NY, is a global leader in advanced proteomics and omics technologies. Our diverse product portfolio from sample preparation kits to data analysis tools has revolutionized omics: we deliver the accessibility, speed, and reproducibility necessary to quickly move lab research to real clinical application. Known for our intellectual agility and steadfast focus on results, our dynamic team serves a broad customer base in academia, pharmaceutical companies, contract research organizations, and core and clinical proteomics labs across the US, EU, and Asia/Pacific regions. Beginning from a visionary 2015 Cold Spring Harbor Laboratory spin-out, we work to fulfill the promises of omics technologies by transforming advancements into tangible, widely available solutions. Discover how ProtiFi is bringing precision omics to life! at https://protifi.com.